



A REPUTED MINES & QUARRY OWNER IN THE EASTERN PART OF INDIA FOUND AN IDEAL SOLUTION IN MB CRUSHER'S BUCKET.



One of the well-known Mines and Quarry owners in the Eastern part of India has a number of Quartz Mines and Quarries which contain high level of Silica (almost 99%) and sells the crushed materials to Steel Plants in the region while also exporting the same. Some of the well know Steel Manufacturers in India like Tata Steel, JSW, Bhushan Steel, Vedanta etc., (to name a few), are presently sourcing Quartz materials from the customer for manufacturing Iron Ore at their respective facilities.

Till date, they were manually breaking the Quartz material by hiring labours who were unable to meet the daily production requirements (of 50T to 60T per day) considering the hard nature of the material. Facing this challenge, they tried to look for an alternative solution which could not only help them to reduce the time consumed to produce the crushed materials but also make it more profitable by producing more to meet their overseas demand for the material.

The customer came to visit MB's Stall during Bauma ConExpo 2018 to see the 'Live Demo' organised at our stand. It was only a matter of minutes after seeing our machine easily crush the hardest of material that we shook hands and he became a part of MB's family of customers.

Since the day of installation till date, they are satisfied with the product as it is able to meet their daily output requirement and also helped them to lower their reliance on the manual workers.

This showcases the trust our customers have on MB's products and its team to help them to not only eliminate their production woes but also ensure profitability. ■

Sidharath Kapur join global infrastructure firm

Sidharath Kapur, executive director and the main brain behind GMR Infra's expansive airports business, has resigned, said two people aware of the matter.

Kapur is likely to join a global infrastructure firm, one of the persons cited above said, without elaborating and requesting anonymity.

Kapur had joined GMR in 2009 as its president of the airports business. It was already running airports in Delhi and Hyderabad and had bagged its first international airport project in Turkey. It later sold its stake in the Turkey airport.

In the decade under Kapur, GMR bagged projects in Maldives (Ibrahim Nasir International Airport, Male), Philippines (Mactan-Cebu International Airport, Clark International Airport) and Greece (Heraklion Airport, Crete Islands), with Kapur leading the discussions and transactions with partner companies, governments, financiers and industry bodies across the world.

In India, it got Goa, Nagpur, and the latest one in Bhogapuram, Andhra Pradesh.

Kapur's strategising was needed when GMR bagged the Mactan-Cebu International Airport in the Philippines. Local companies, especially realtors, lobbied hard to waylay its winning bid.

"Sidharath then headed the task force to tackle the situation.... This went on for five months. I never once saw him losing his cool," said a former associate of Kapur, who didn't want to be named. The project went through.

"His fund raising capabilities at GMR have been remarkable," said Kapil Kaul, South Asia CEO at Sydney-based consultant CAPA — Centre for Aviation, adding he was "pivotal" to the company's successful efforts at cutting debt.

However, GMR is yet to be successful at selling an equity stake in its airports business. It has also, at various points, tried for an IPO of its airport business. It recently announced plans to demerge airports holding company with the aim of eventually listing it. It is in talks with Singapore's GIC and Japanese diversified conglomerate Mitsubishi Corp to divest stake. ■