MB CRUSHER

NAJMEDDINE SAHRAOUI

DEPUTY GM, MIDDLE EAST AND AFRICA

B Crusher has been a leader in the fields of crushing, demolition and recycling for over 15 years, since it first designed, produced and sold the world's first jaw bucket crusher. Founded and headquartered in Italy, MB maintains a global presence through seven international subsidiaries and logistic centres across the different continents. as well as an extensive network of authorised dealers and service and support providers throughout the world.

The company's core business remains the crusher bucket with which it has revolutionised the material segregation market, and the product is now available in all sizes and for equipment ranging from large machines like excavators and backhoe loaders to compact skid loaders.

MB also offers a range screening buckets, sorting grapples, drum cutters and accessories such as the iron separator, the dust suppression kit and quick couplings.

Another fact of MB Crusher's operations that has been instrumental to its product appeal is meticulous attention to detail. To ensure quality is maintained, MB

handles all phases of its production process in-house, from the research and development to the supply chain and manufacturing.

MB's products are also all 100% Italian made and certificated according to SSAB's 'Hardox in my body' initiative for the application of its wear-resistant steel. Najmeddine Sahraoui has been deputy general manager for MB Crusher in the Middle East and Africa since 2014. He notes: "Crushing has become a key aspect of mining operations and the need to make the most of all available material has prompted astute operators to use also the waste material which once was simply piled up in the quarry."

"The Middle East market is very dynamic and reactive. There are many big and important projects where our machines are involved and are making the difference in terms of saving money and time.

"Our customer profile is always evolving and the industries that we serve is continuously expanding. For this reason we're sure that the future will be always hold more applications for MB products."

NFT SPECIALIZED IN TOWER CRANES NABIL AL ZAHLAWI MANAGING PARTNER & CEO

W ith over 35 years of experience in the market, NFT has come a long way since its establishment in the 1980s, when it set out as the first supplier of tower cranes in the GCC region, and today, it is Potain's number one dealer in the world.

Based in the UAE capital Abu Dhabi, NFT has set up bases all over the Middle East, as well as partners in the UK and Belgium. To date, it has supplied tower cranes to 32 countries and is able to export its cranes anywhere in the world. With 12 depots and three main yards within the GCC, NFT can meet demand anywhere, anytime. NFT has been independently ranked as the number one tower crane supplier and rental operator worldwide — in terms of its overall tonnage lifting capacity of its fleet of Potain cranes — for three consecutive years running.

What sets NFT apart from the rest is its stock of remarkable 1,500 new and used tower cranes, more than 300 hoists, and its full stock of quality spare parts. With this substantial stock, NFT can supply all types of projects,

1,800 POTAIN CRANES AND HOISTS IN NFT'S GCC-BASED FLEET



with crane models ranging from the small self-erecting cranes to the enormous MD 3200, with a lifting capacity of 80 tonnes. As for hoists, NFT currently operates the world's fastest PEGA hoist, with a hoist speed of 120m/min at a 3.2 tonne lifting capacity.

NFT recently invested in a vast 300,000m² new storage yard and workshop facility in Al Dhafra, Abu Dhabi that replaces the company's two existing UAE yards in Al Mafraq and Sweihan, and is now home to its fleet of 1,800 cranes and hoists, as well as 35,000 spare parts.

Nabil Al Zahlawi is the man behind the vision. He founded the company back in the late eighties and his mission, in his own words, is working to "make NFT a leader both locally and internationally through the products we represent, the services we offer, and by putting our client's needs at the forefront of our business".

Recent NFT projects in the GCC include: the Royal Atlantis Palm Jumeirah and Expo 2020 sites in Dubai, UAE; the Riyadh Metro project in Saudi Arabia; Kuwait's airport expansion; Bahrain's King Faisal Corniche project; and the Omantel headquarters in Muscat, Oman.