## AUSTRALIA'S LEADING EARTHMOVING REVIEW MAGAZINE







11 SECRETS OF THE MILLIONAIRE TRADESMAN CONFIGURING YOUR MACHINE FOR SUCCESS THE CREDIT CRISIS & YOUR BUSINESS EQUIPMENT FEATURE: GRADERS

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## **EYE ON THE INDUSTRY**

## **MB CRUSHER: FIT AND ENLISTED**



Like with any selection process worth respecting, the MB crusher bucket also started its work from scratch to finally earn the ranks of General among US army equipment.

It all began at the BAUMA 2007 trade fair in Monaco, where we presented a platoon of crusher buckets in camouflage uniform.

And who would have taken note of our equipment but those who have made technological resources their daily bread: the United States Army!

It is for this reason that today you can find our MB crusher buckets in the shipyards of the American army, always present and in good form, capably satisfying requirements of reliability and productivity in an everincreasingly demanding, improvised market!

Below you can find an article from an important American newspaper which illustrates the potential and versatility of the MB crusher bucket in various types of work site jobs.

Who would have thought that a product which is so technologically advanced but which was born just a few short years would have been enlisted? Because that's exactly how the story went – the BF bucket by MB Meccanica Breganzese, an Italian company with headquarters in Breganze, a small town in the Province of Vicenza, has got the world talking. This company was started in 2001 and has not slowed down since, moving beyond world barriers to arrive at the doors of the American army.

The Project: construction of 1635 houses and renovation of over 443 for military families. An extraordinary ambition for America and a dream for every company trying to win over the project. After years of fierce competition between sector companies in the area, the project was awarded to "Giberson Enterprise" in New Jersey.

Was there a specific reason they were awarded the project? Sure. Giberson Enterprise, by Richard Giberson (founding father) and Larry Giberson (son) are MB, Meccanica Breganzese, importers to the United States of America and therefore were able to provide an ample fleet of machines. BF by MB: available on the front lines.

The machine's compactness, capability, compatibility and productivity have often been discussed, and this time the importance of these traits was demonstrated in this very significant acknowledgment, which has got not only the United States of America and the US media talking, but the whole world! The project will be completed in 2011, reaching a total of 2084 houses. Official importer Giberson confirms that this project has given everyone a sense of immense pride, yet has also been quite difficult due to the many rigid laws and verification measures in place.

When Guido Azzolin came to know of this extraordinary Giberson project, he immediately gave the importer a congratulatory call. "Having a dealer like Giberson," says MB President Guido Azzolin, "is a great source of pride for us. We were already aware that our product was highly technological, but who would have thought people would be talking so much about us? Who would have thought back in 2001 that the entire world media would be talking about our company, our highly innovative product - so innovative that it would one day be working for the American army?"

"To think that," Richard Giberson tells us, "we met MB at the Conexpo 2005 in Las Vegas (and note here that we only went because we had read some local ads saying that they would be there in a stand at the exhibition). From the moment we met Guido Azzolin and his collaborators, work began and the results were immediate. We knew that we were investing our money and energy in something which would quickly reward us with its due payback. I just have to think of the fact, for example, that our internal personnel have increased by 30 people in just a short time, for the sole purpose of our growing need for crusher bucket enquiry work."

Over some meetings last year in Bauma di Monaco between the Vicenza company, Guido Azzolin (President) and Giberson Enterprise, the decision was made to participate in some local trade fairs together. MB would not be alone at its own stand but together with the dealer would attempt to put together one single "grand stand". This experiment was tried out at the CONEXPO in Las Vegas in March 2008 where MB presented its stand and testing area with the collaboration of MB and the dealer Giberson.

Year after year, MB has continued to receive more and more awards, its ambitions growing over time, as seen in the statement made by Guido Azzolin: "Today our product is even more spread out over the world and is becoming part of the standard equipment used by construction companies. Foreseeing demolition and recycling market dynamic needs is a way of giving body to our desire to grow and offer ideas to help make our clients' jobs simpler, faster and more productive, in full respect of the environment."

For further information and for details regarding upcoming events we plan to participate in, contact us at: info@mbcrusher.com or visit our website www.mbcrusher.com